

Investor Relations

Dynasty Ceramic 3Q 2017



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Sales Report



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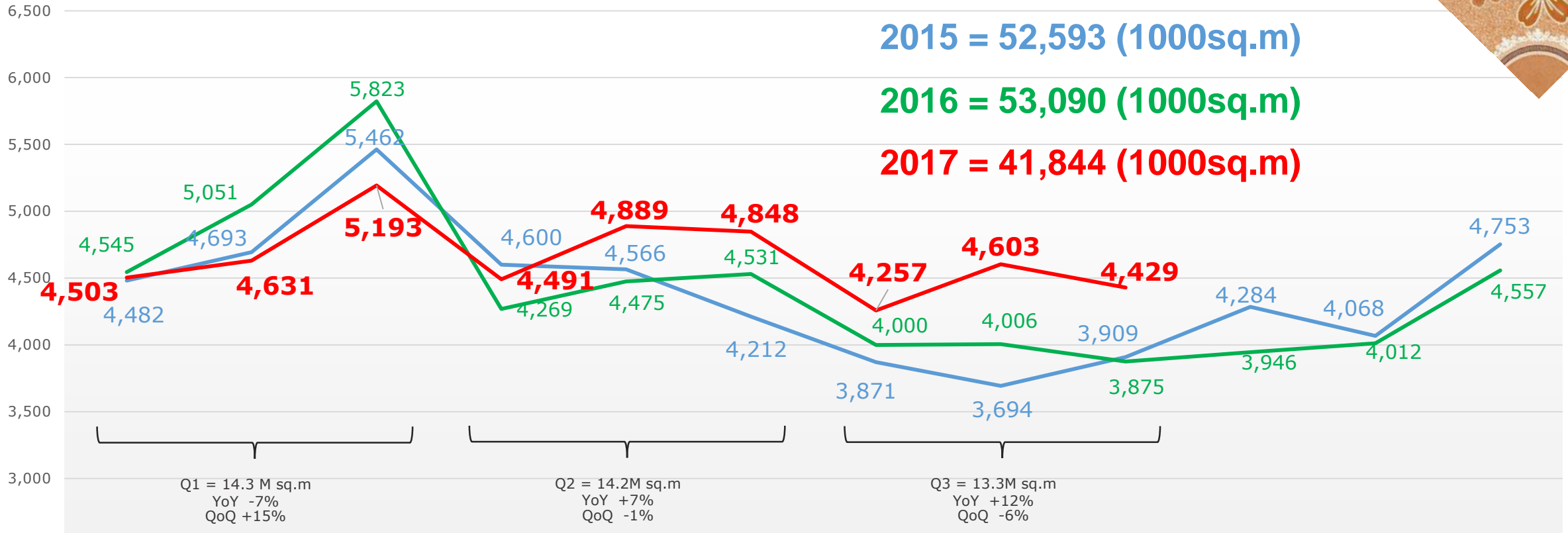
Sales Volume



2015 = 52,593 (1000sq.m)

2016 = 53,090 (1000sq.m)

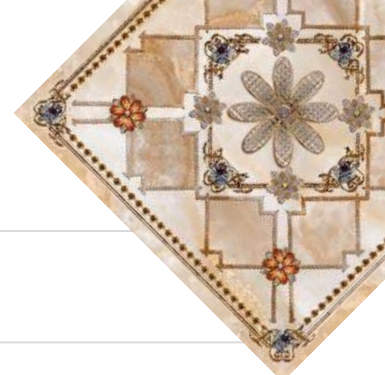
2017 = 41,844 (1000sq.m)



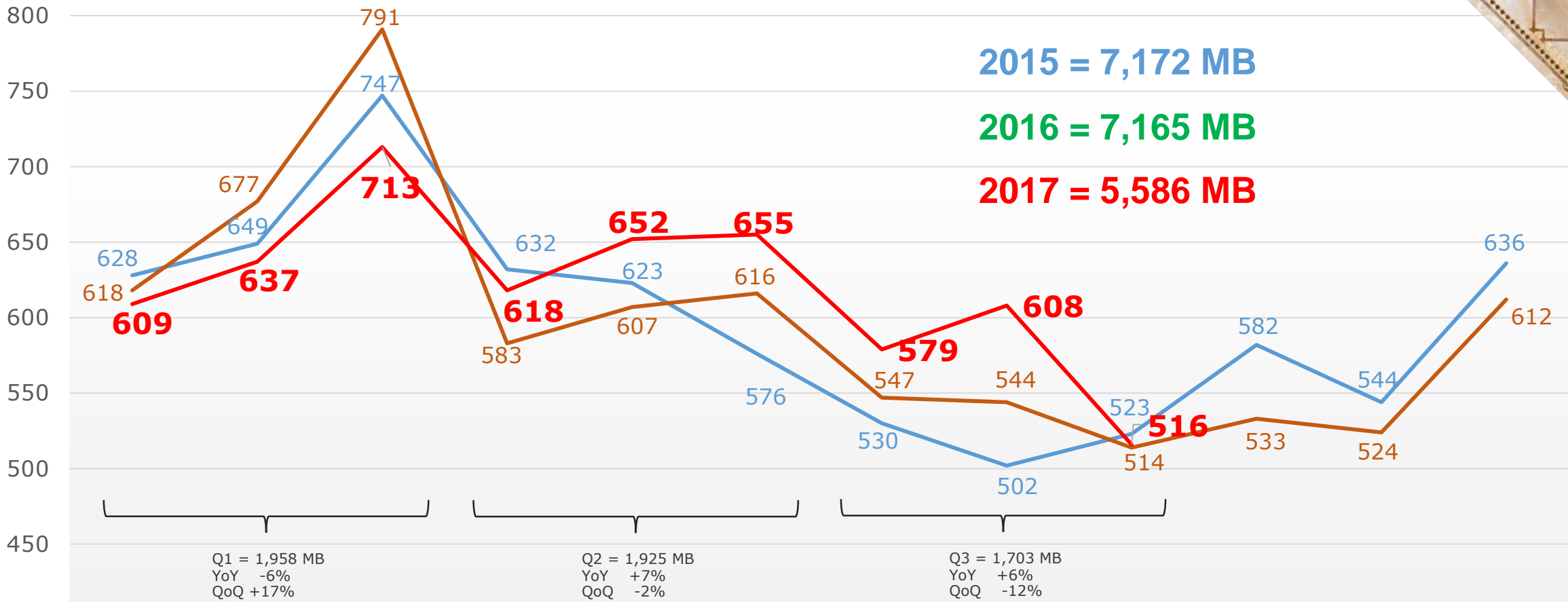
	January	February	March	April	May	June	July	August	September	October	November	December
— 2015	4,482	4,693	5,462	4,600	4,566	4,212	3,871	3,694	3,909	4,284	4,068	4,753
— 2016	4,545	5,051	5,823	4,269	4,475	4,531	4,000	4,006	3,875	3,946	4,012	4,557
— 2017	4,503	4,631	5,193	4,491	4,889	4,848	4,257	4,603	4,429			

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Sales Value



	January	February	March	April	May	June	July	August	September	October	November	December
2015	628	649	747	632	623	576	530	502	523	582	544	636
2016	618	677	791	583	607	616	547	544	514	533	524	612
2017	609	637	713	618	652	655	579	608	516			

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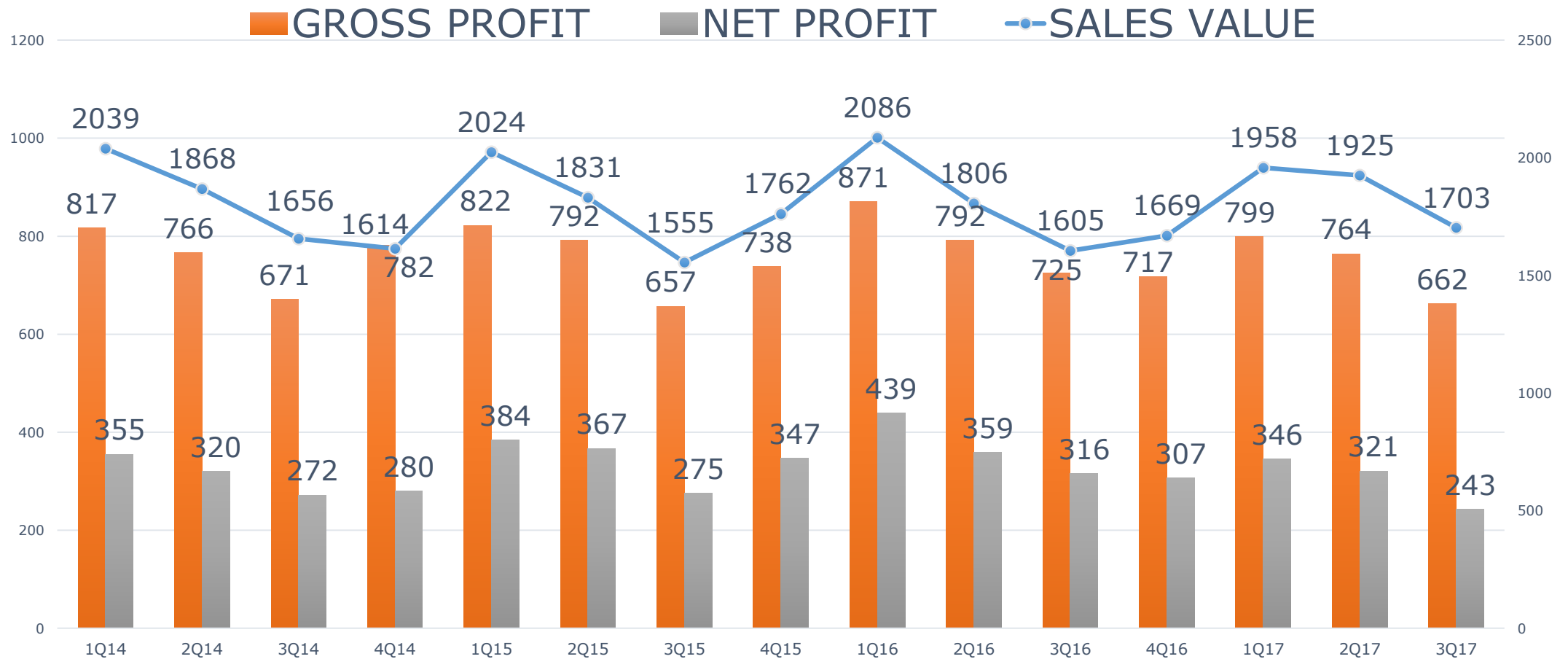
Performance



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Quarterly Performance



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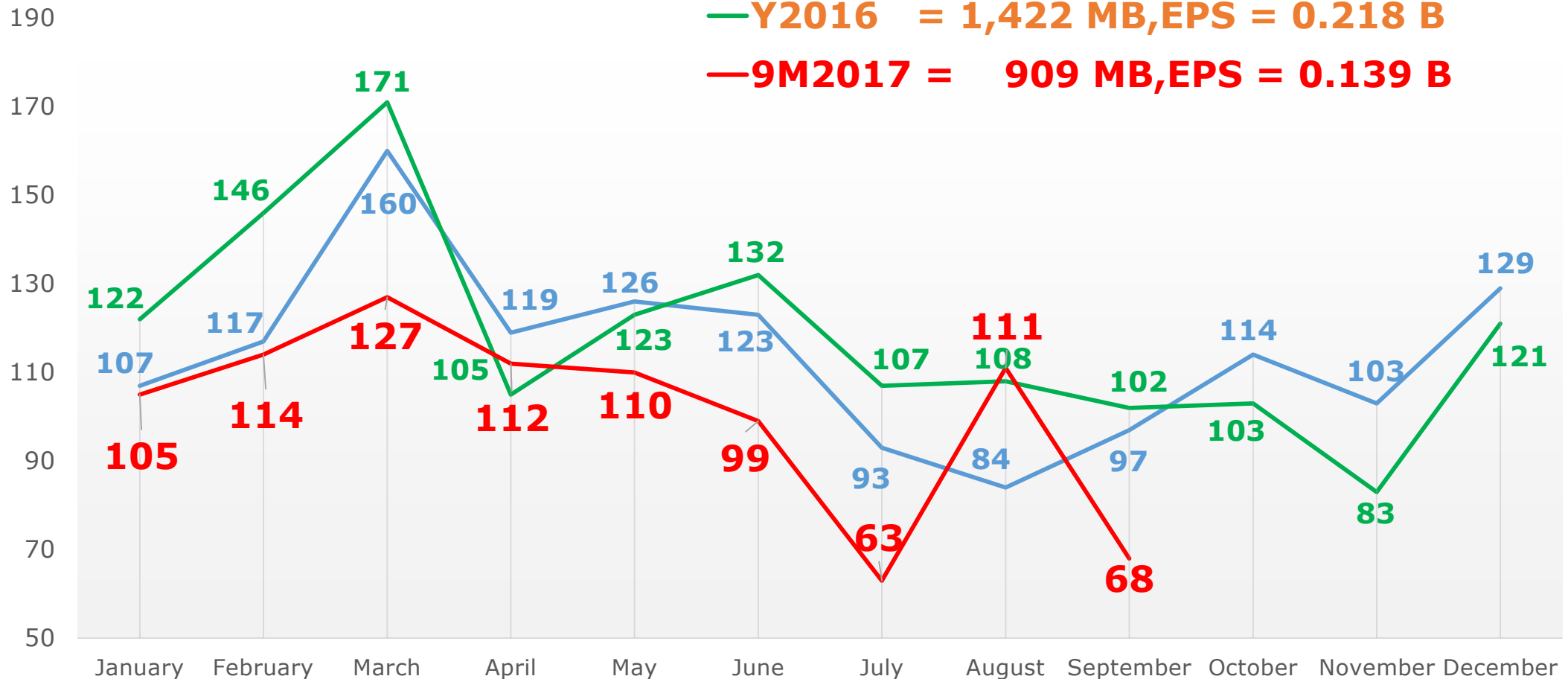
Net Profit and Earning Per Share



—Y2015 = 1,372 MB, EPS = 0.210 B

—Y2016 = 1,422 MB, EPS = 0.218 B

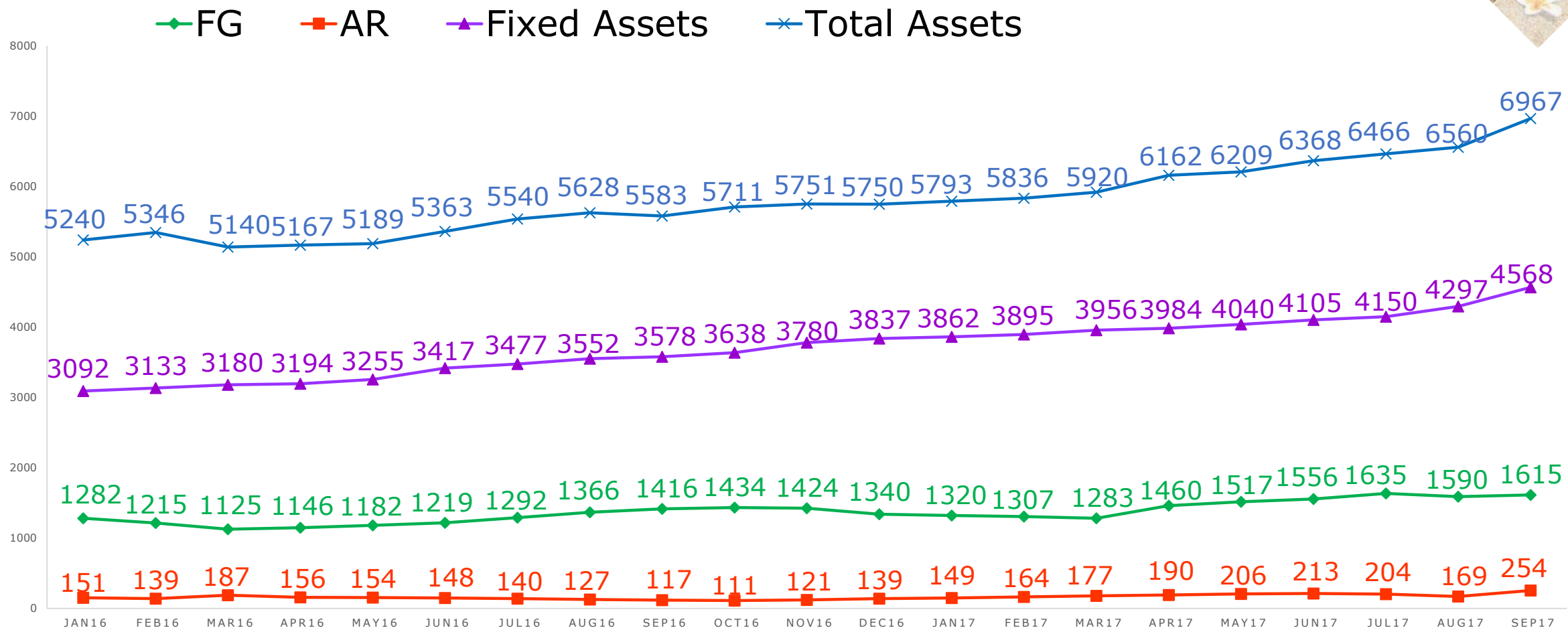
—9M2017 = 909 MB, EPS = 0.139 B



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Statement of Financial Position 2017(Mb)

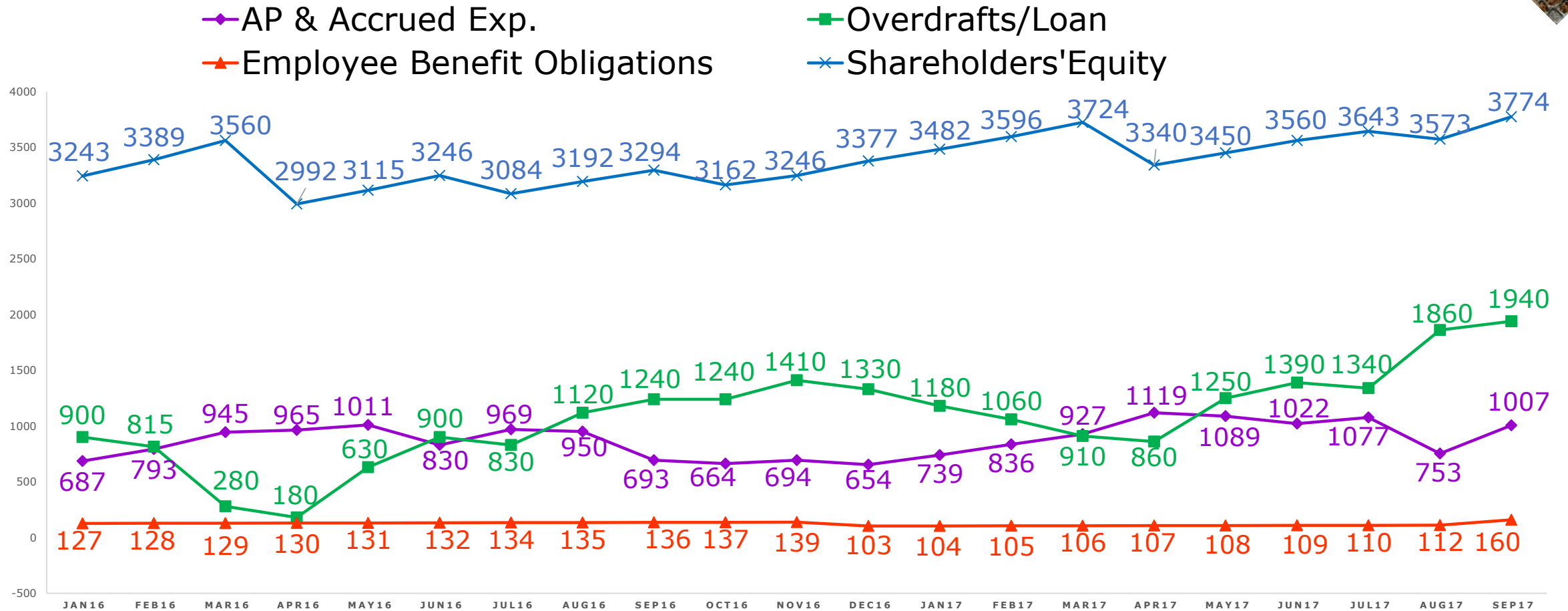


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Liabilities and Shareholders' Equity 2017(Mb)



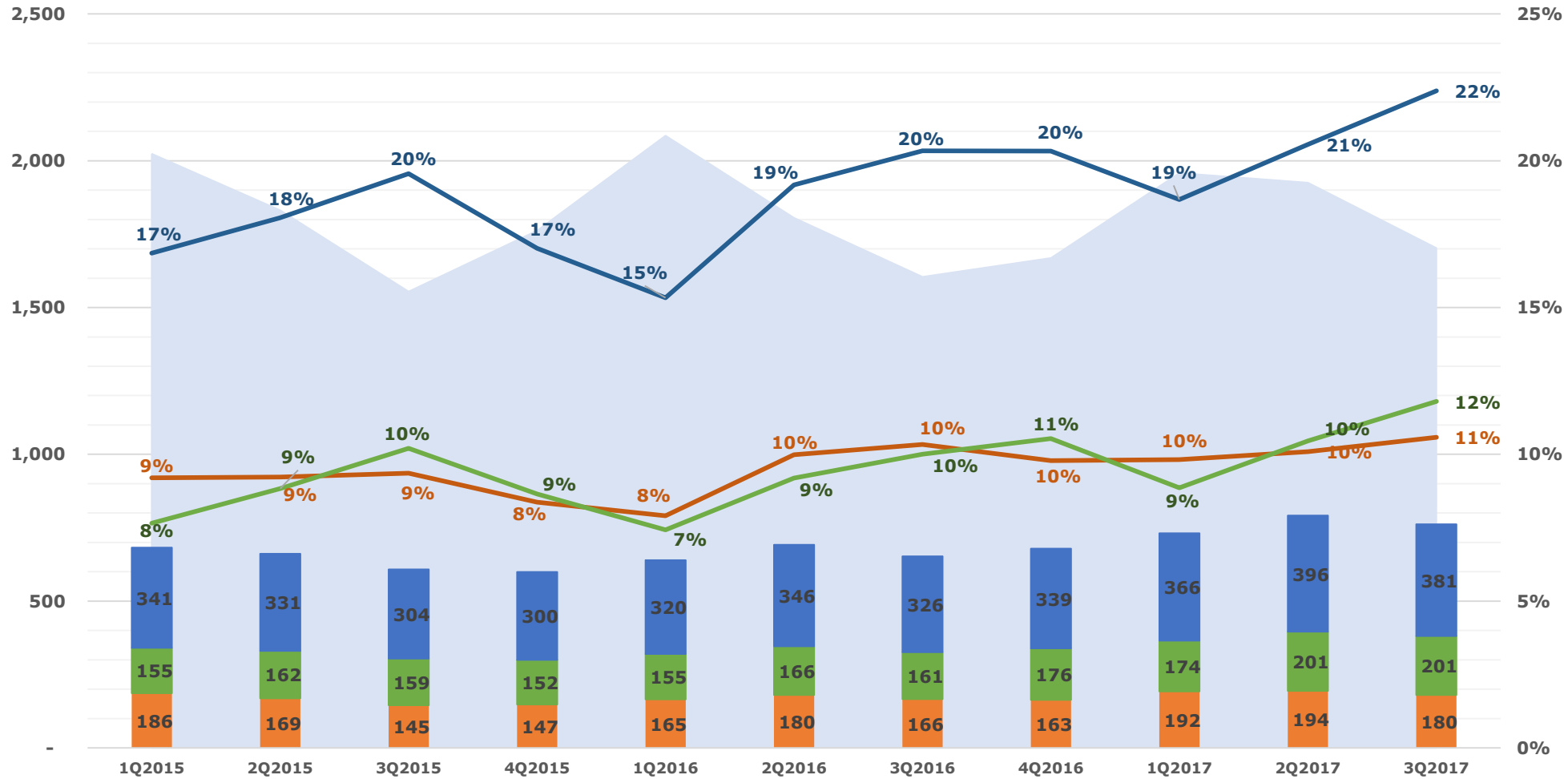
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Selling and Administrative Expense

Unit: M Baht

% of Sales



■ Sales Revenue
 ■ Selling Expense
 ■ Admin Expense
 ■ Total SG&A
 — % of Selling
 — % of Admin
 — % of Total SG&A

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