

Investor Relations

Dynasty Ceramic 4Q2017



Together, We go

DYNASTY **TILETOP**

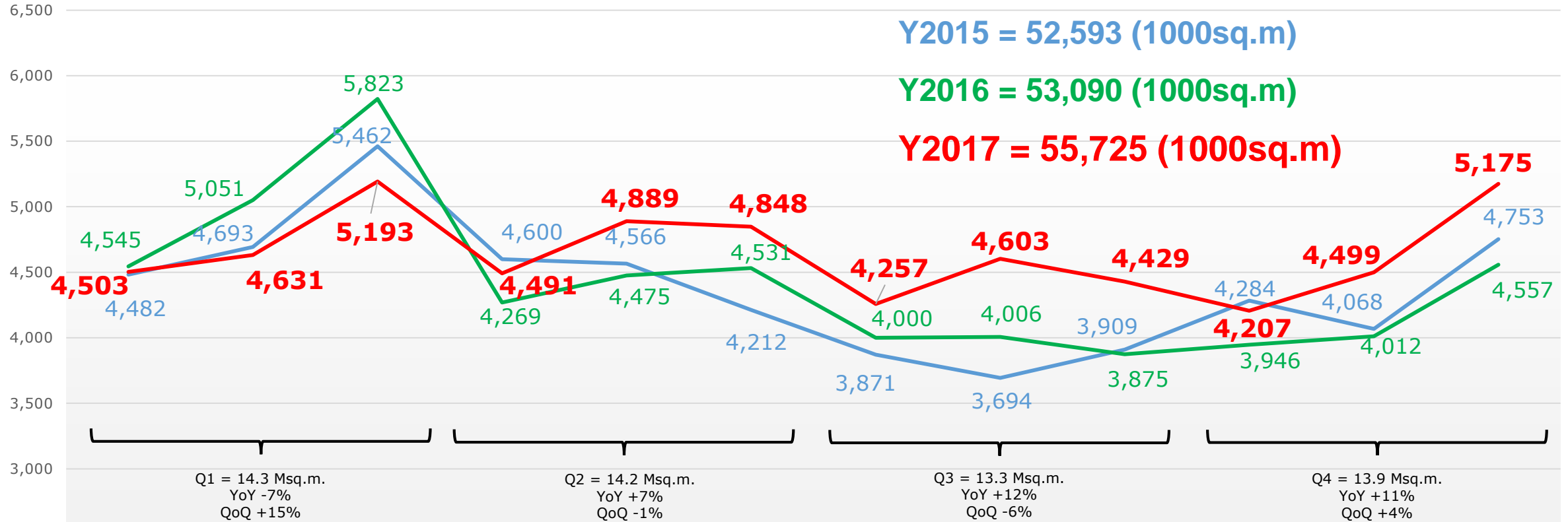
Sales Report



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Sales Volume

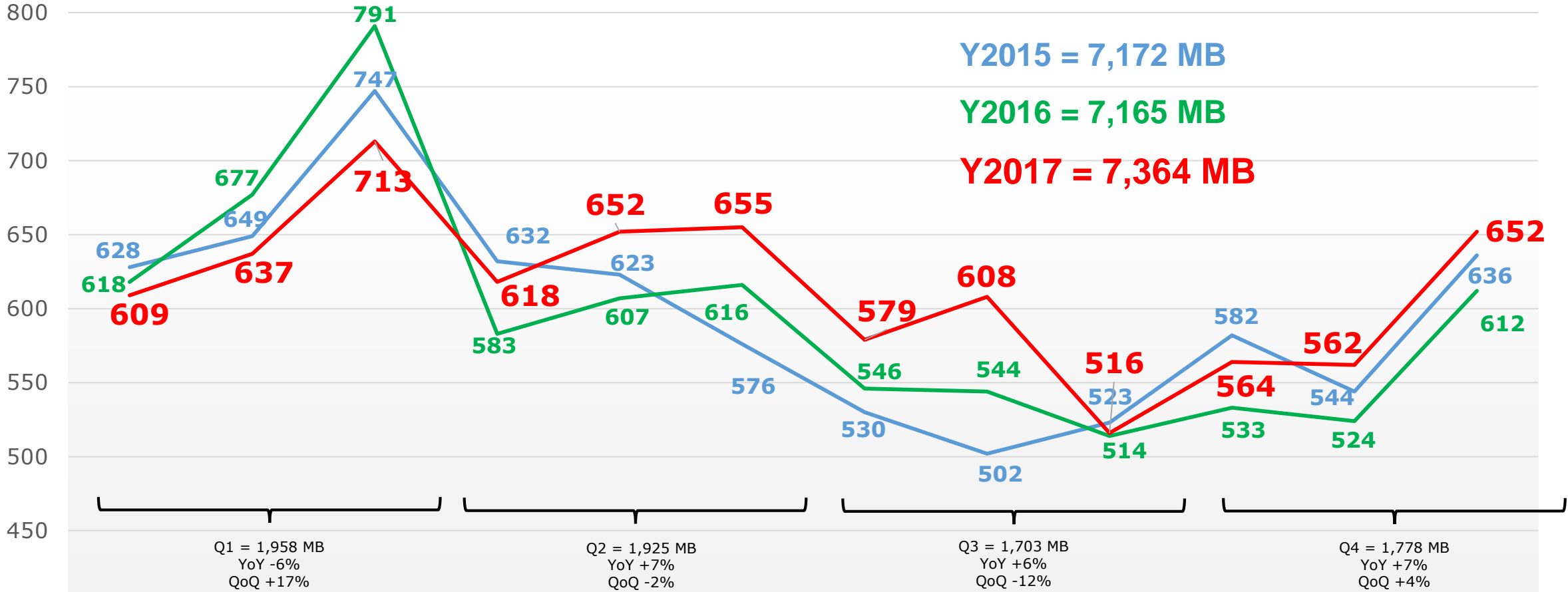


| | January | February | March | April | May | June | July | August | September | October | November | December |
|--------|---------|----------|-------|-------|-------|-------|-------|--------|-----------|---------|----------|----------|
| — 2015 | 4,482 | 4,693 | 5,462 | 4,600 | 4,566 | 4,212 | 3,871 | 3,694 | 3,909 | 4,284 | 4,068 | 4,753 |
| — 2016 | 4,545 | 5,051 | 5,823 | 4,269 | 4,475 | 4,531 | 4,000 | 4,006 | 3,875 | 3,946 | 4,012 | 4,557 |
| — 2017 | 4,503 | 4,631 | 5,193 | 4,491 | 4,889 | 4,848 | 4,257 | 4,603 | 4,429 | 4,207 | 4,499 | 5,175 |

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Sales Value



| | January | February | March | April | May | June | July | August | September | October | November | December |
|------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|
| 2015 | 628 | 649 | 747 | 632 | 623 | 576 | 530 | 502 | 523 | 582 | 544 | 636 |
| 2016 | 618 | 677 | 791 | 583 | 607 | 616 | 546 | 544 | 514 | 533 | 524 | 612 |
| 2017 | 609 | 637 | 713 | 618 | 652 | 655 | 579 | 608 | 516 | 564 | 562 | 652 |

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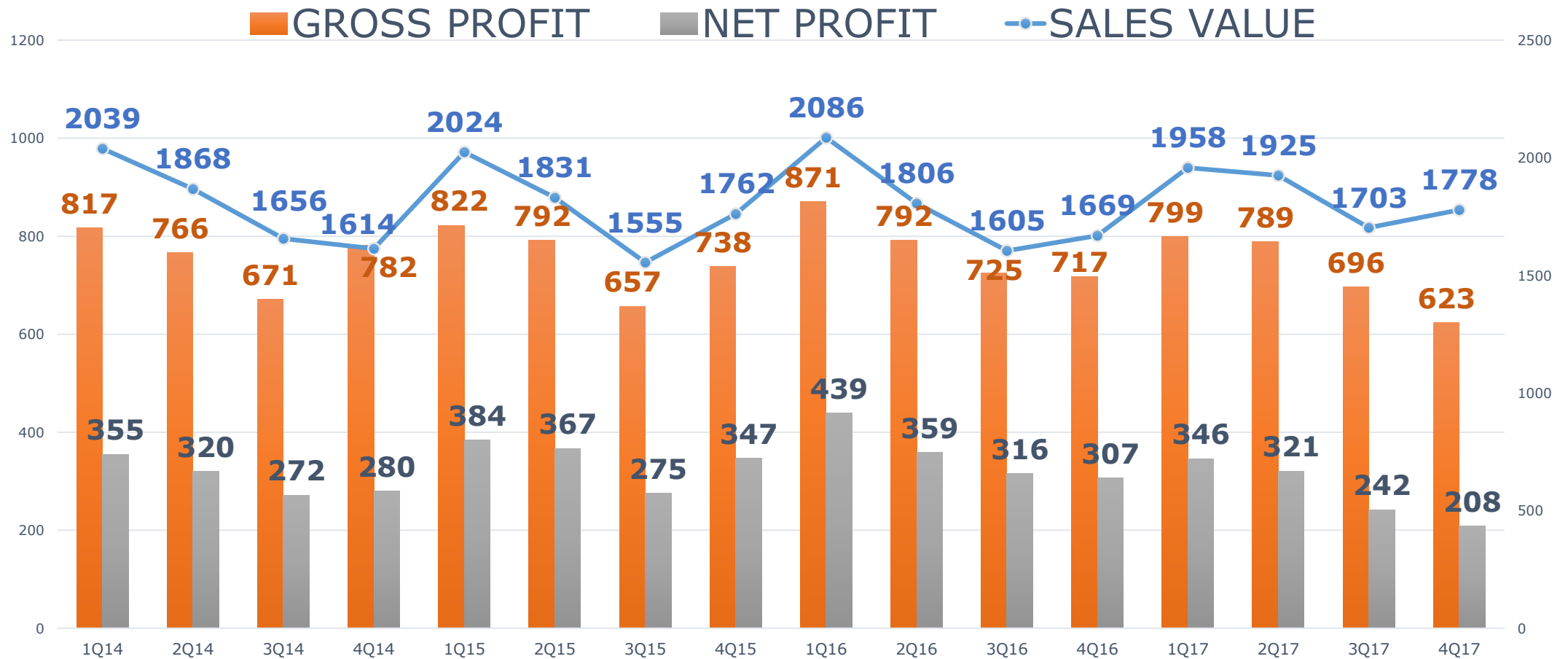
Performance



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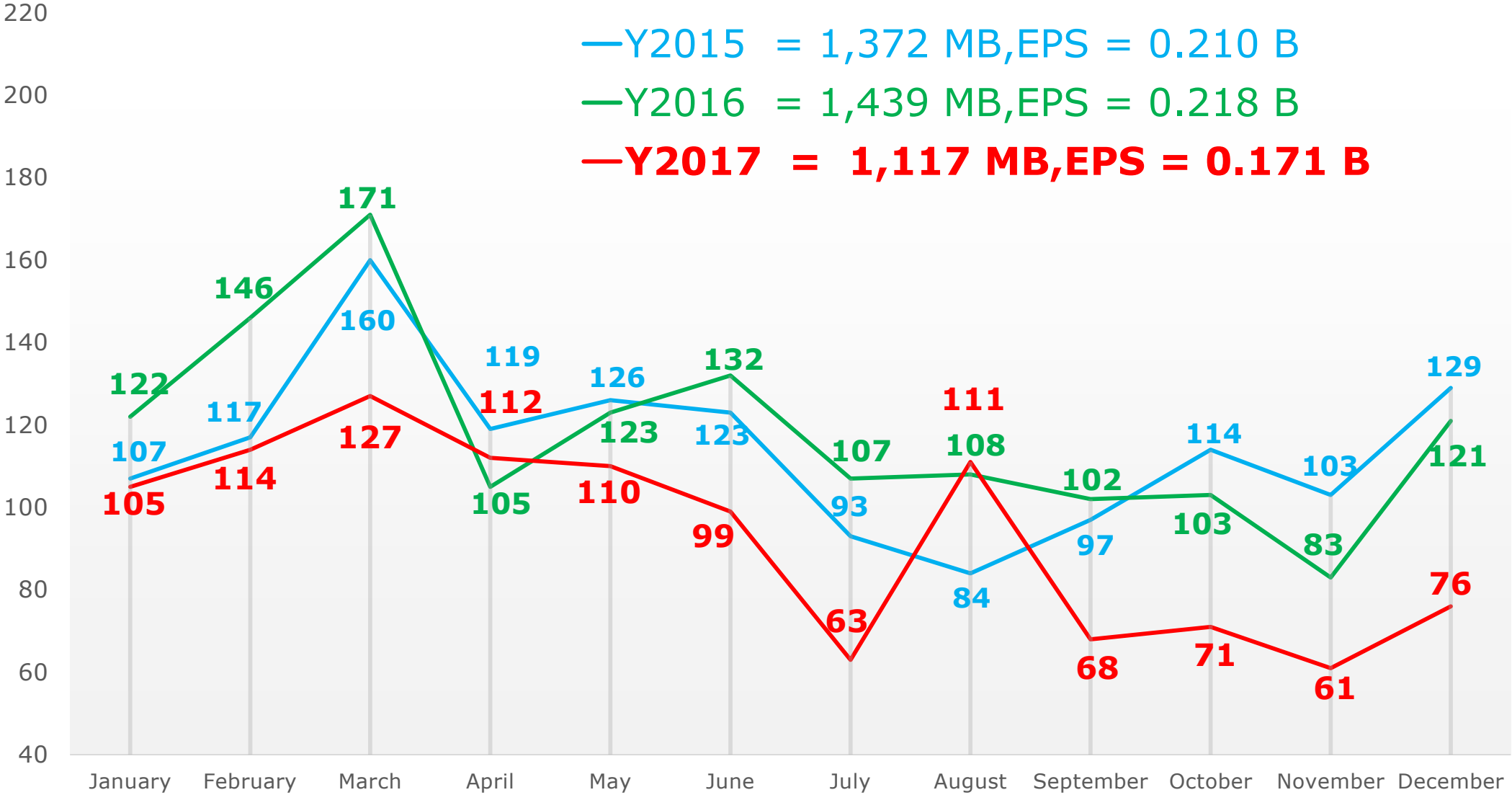
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Quarterly Performance

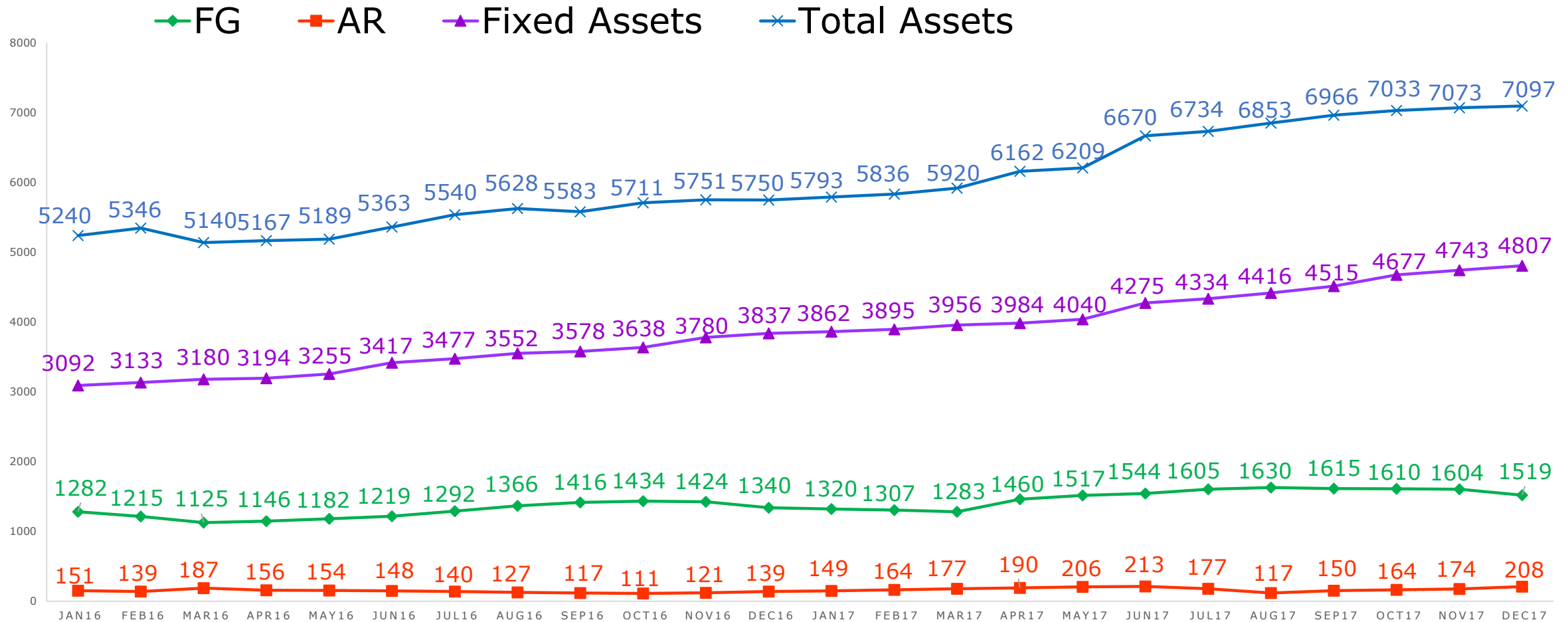


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Net Profit and Earning Per Share

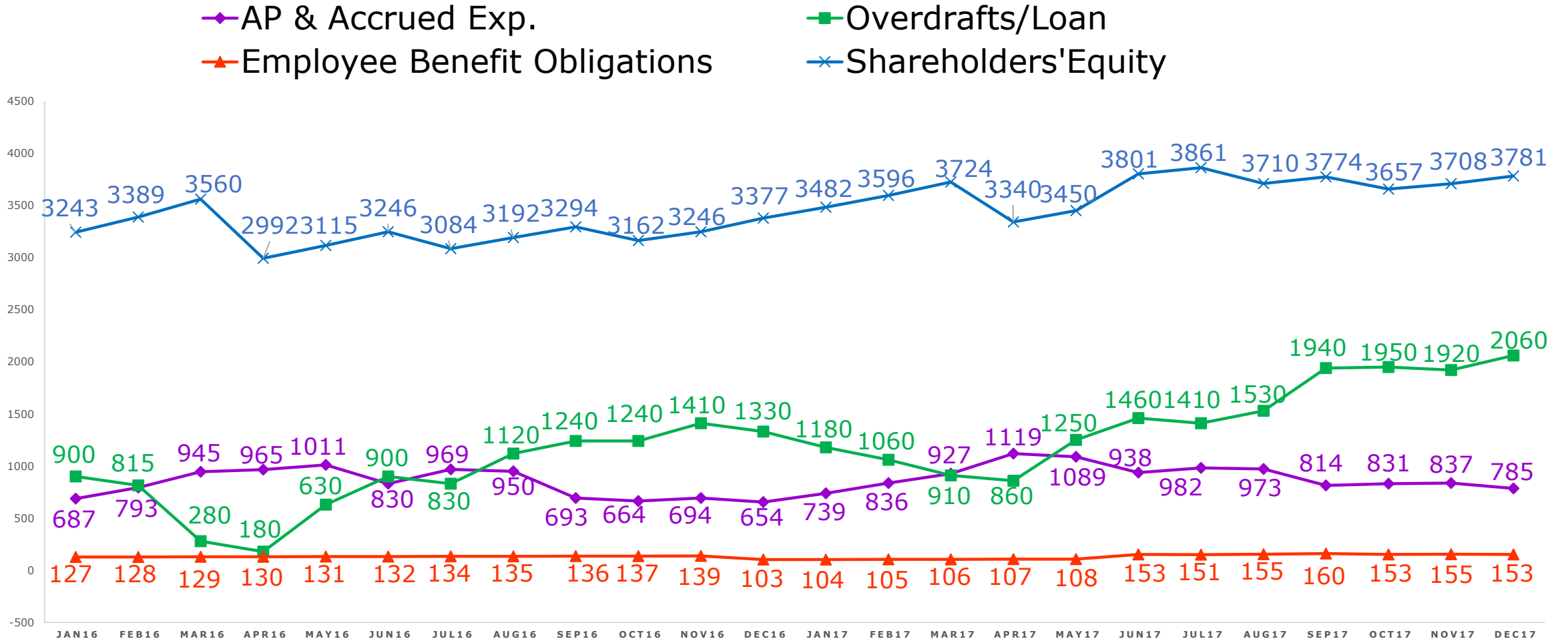


Statement of Financial Position 2017(Mb)



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Liabilities and Shareholders' Equity 2017(Mb)

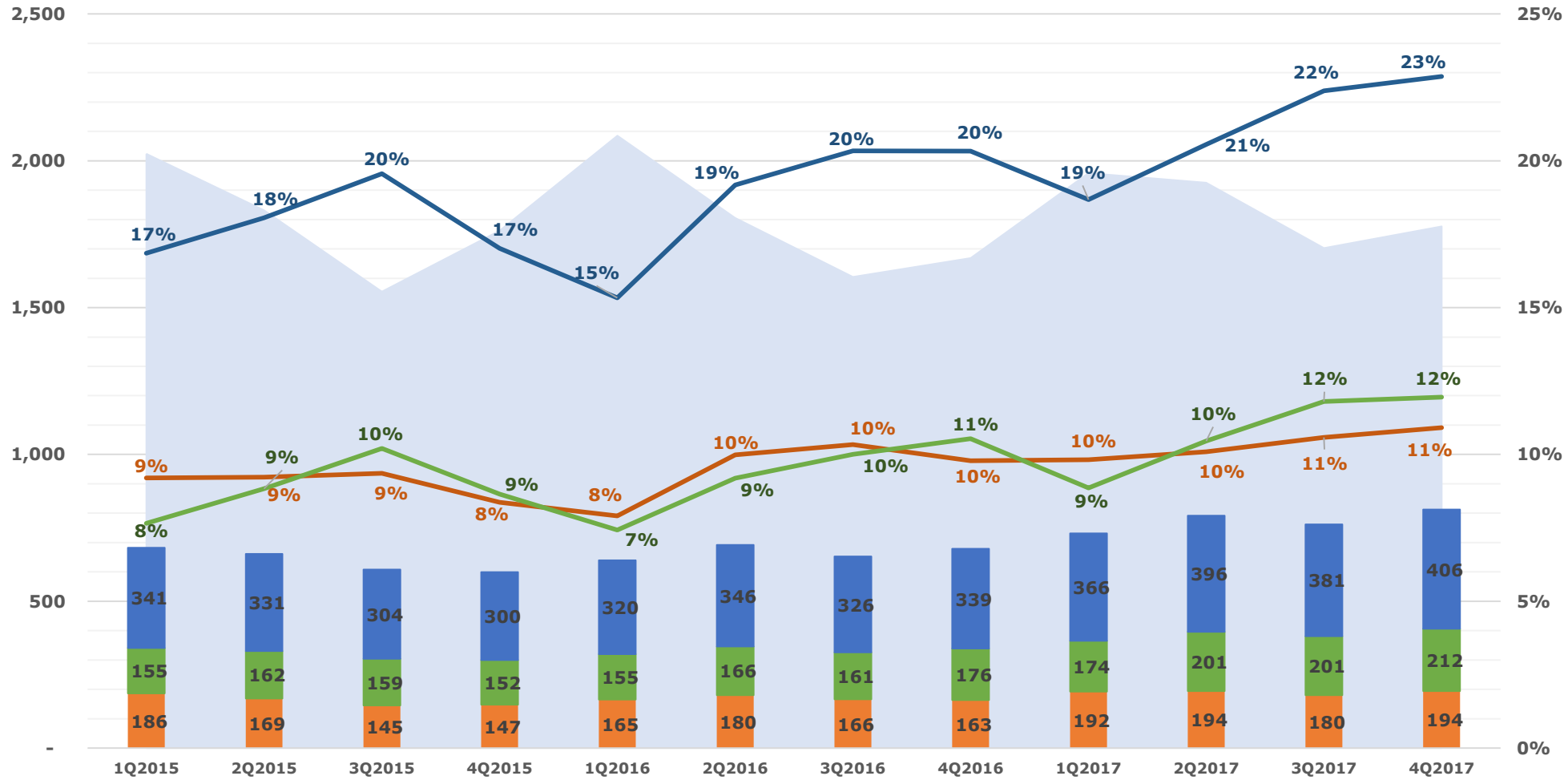


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Selling and Administrative Expense

Unit: M Baht

% of Sales



■ Sales Revenue
 ■ Selling Expense
 ■ Admin Expense
 ■ Total SG&A
 — % of Selling
 — % of Admin
 — % of Total SG&A

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